



# IDFPR

## Illinois Department of Financial and Professional Regulation

Division of Real Estate

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**JB PRITZKER**  
Governor

**MARIO TRETO, JR.**  
Secretary

**LAURIE MURPHY**  
Director

Illinois Department of Financial & Professional Regulation, Division of Real Estate  
Real Estate Administration and Disciplinary Board  
OPEN Minutes

Date: July 14, 2022

Call to Order: 9:34 a.m. –Monica Gutierrez – Chairperson

Location: IDFPR – Division of Real Estate  
Remotely via interactive webinar and/or telephonically because the Governor of the State of Illinois has issued a disaster declaration related to public health concerns and an in-person meeting is not practical or prudent because of the disaster described in that declaration, and because the Secretary of the Illinois Department of Financial and Professional Regulation has determined pursuant to the provisions of Section 7 of the Open Meetings Act that an in-person meeting is not practical or prudent because of a disaster

Board Member(s) Present: Valerie Acosta, Loretta Alonzo-Deubel, Laura Ellis, Gaspar Flores Jr., Oralia Herrera, Shirin Marvi, Carol Meinhart, Michael Oldenettel, Michael Prodehl, Everett Ward, Norm Willoughby

Board Member(s) Absent: Joe Castillo, Joseph Nery, Nykea Pippion McGriff

Division Staff Present: Gabriela Nicolau – Deputy General Counsel, Adrienne Levatino – Associate General Counsel, Geetu Naik – Chief of Prosecutions, Jeremy Reed – Chief of Licensing and Education, Hector Rodriguez – Chief of Audits and Investigations, Taylor McGee – Law Clerk, Susan Sigourney – Board Liaison, Debra Malinowski - Board Liaison

Guest(s) Present: Larry Toban – Real Estate Institute, Rocky Esposito – AHI Real Estate, Mike Fair – Your House Academy, Sharon Halperin – Oak Park Area Association of Realtors, Kirk Antkiewicz – Chicago Association of Realtors, Wayne Paprocki – Real Estate Instructor, Chris Huizenga – Chicago Association of Realtors, Edward Williams – Williams & Nickl

Topic	Discussion	Action
	<p>Due to recent amendments to the Open Meetings Act, Chairperson Monica Gutierrez made the following statement at the READ's Board meeting:</p> <p>"This meeting is being conducted by audio or video conference without the physical presence of a quorum of the members because the Governor of the State of Illinois has issued a disaster declaration related to public health concerns and an in-person meeting is not practical or prudent because of the disaster described in that declaration. This meeting is further being conducted by audio or videoconference because the Secretary of the Illinois Department of Financial and Professional Regulation has determined pursuant to the provisions of Section 7 of the Open Meetings Act that an in-person meeting is not practical or prudent because of a disaster."</p>	
Call to Order	Chairperson Monica Gutierrez opened the meeting.	The meeting was called to order at 9:34 am.
Approval of Open Minutes	The Board reviewed the Open Minutes from the June 9, 2022 Real Estate Administration and Disciplinary Board Meetings.	Motion made by Prodehl seconded by Alonzo-Deubel to approve the Open Minutes from the June 9, 2022 meeting.
Public Comments	There were no public comments.	
	Ms. Levatino introduced Taylor McGee as the new law clerk who will be under the supervision of DRE's General Counsel staff.	
Licensing Report	<p>The Licensing Report for activity conducted in June, 2022 was presented and discussed. A copy of the report is attached to and made a part of these minutes.</p> <p>Mr. Reed thanked Norm Willoughby and Mike Oldenettel from the READ Board, Larry Toban from the Real Estate Institute, and other members of the team for their participation with PSI in reviewing and/or updating questions from the real estate residential leasing agent and instructor exams. Mr. Reed further mentioned that the Department contacted AIREE, a group of Education Providers, associations, and several staff for their input and proposals to update the real estate managing broker curriculum. PSI is planning to schedule a meeting in late July or early August with Director Murphy and Mr. Reed to discuss what options can be implemented for the real estate managing broker exam.</p>	

Topic	Discussion	Action
	<p>Mr. Reed mentioned that the Division is also focused on virtual office applications. The Division has prepared and distributed virtual office packet with diagrams and a checklist to licensees to help them understand what the Division is looking for when submitting a virtual office application.</p> <p>Mr. Reed mentioned that the real estate entities licenses will be starting their renewal cycle in the next month.</p> <p>Mr. Willoughby asked whether the virtual office application is available on IDPFR's website. Mr. Reed mentioned that IDPFR's website has available a real estate virtual office FAQ that includes a link to direct them to a .pdf fillable form that includes a diagram, virtual office registration checklist, and virtual office registration form.</p> <p>Mr. Antkiewicz inquired if there were any updates regarding the continuing education audits. Mr. Reed reported that the Division still has a few technical issues to address but expects those issues to be resolved by the end of the month. Mr. Reed further mentioned that the Division expects to conduct a full 2022 Real Estate Broker continuing education audit. The Department also plans on conducting continuing education audits for the prior renewal cycles, but those audits will not be as intensive as the 2022 real estate broker.</p>	
Education Report	The 2022 Education Report through the month of June was presented and distributed. A copy of the report is attached to and made a part of these minutes.	
Complaints Report	The 2022 Complaints Report through the month of June was presented and distributed. A copy of the report is attached to and made a part of these minutes.	
Audits Reports	The Audits Report for activity conducted in June, 2022 was presented and distributed. A copy of the report is attached to and made a part of these minutes.	
Investigations Report	<p>The 2022 Investigations Report through the month of June was presented and distributed. A copy of the report is attached to and made a part of these minutes.</p> <p>Mr. Rodriguez mentioned that Real Estate Investigators continue to work on reducing the case load, especially focusing on the</p>	

Topic	Discussion	Action
	<p>aged cases.</p> <p>Mr. Rodriguez mentioned that the Division plans on hiring two additional investigators.</p> <p>Mr. Toban asked whether the Department has a process by which complainants can ascertain the status of their complaint. Mr. Rodriguez mentioned that the Department does not have a formal process for complainants to find out the status of their complaint. Mr. Rodriguez explained that he receives numerous calls from complainants and respondents inquiring complaint status, but that he is limited to what information he can provide a complainant and/or respondent.</p>	
Prosecutions Report	<p>The 2022 Prosecutions Report through the month of June was presented and distributed. A copy of the report is attached to and made a part of these minutes.</p> <p>Ms. Naik mentioned that Prosecutions, like Investigations, continues to make an effort toward addressing aged cases.</p>	
Real Estate Recovery Fund Report	<p>The Real Estate Recovery Fund Report for the 2022 Fiscal Year through June 2022 was presented and distributed. A copy of the report is attached to and made a part of these minutes.</p>	
Formal Hearing Schedule	<p>There is a two-day formal hearing scheduled.</p>	
Old Business	<p>There was no old business discussed.</p>	
New Business	<p>Ms. Levatino mentioned that the READ Board previously did not have a vice-chairperson but the Department thought that it was prudent to incorporate that position in the Real Estate License Act. Legislation enacted May 27, 2022 revised Section 25-10 of the Real Estate License Act of 2000 to (1) clarify that the term of a board member whose term of appointment is expiring shall continue until a successor is appointed; and (2) require the Board to elect annually, at its first meeting of the fiscal year, a vice-chairperson who shall preside, with voting privileges, at meetings when the chairperson is not present.</p> <p>Mr. Ward inquired about the provision that a board member whose term that is expiring shall continue until a successor is appointed. Ms. Levatino explained why the Act was revised in this regard.</p>	

Topic	Discussion	Action
Vice Chair Elections	Chairperson Gutierrez opened the discussion for nominations for Vice-Chairperson of the Board for fiscal year 2023.	A motion was made by Oldenettel and seconded by Marvi to elect Loretta Alonzo-Deubel as Vice-Chairperson. Motion carried by roll call vote with Loretta Alonzo-Deubel abstaining.
Motion to go into Closed Session	<p>Roll Call Vote:  Valerie Acosta, yes  Loretta Alonzo-Deubel, yes  Joe Castillo, yes  Gaspar Flores Jr.  Shirin Marvi, yes  Carol Meinhart, yes  Michael Oldenettel, yes  Michael Prodehl, yes  Everett Ward, yes  Norm Willoughby, yes</p> <p>Mr. Williams requested that if any circumstances should arise in close session that requires the Chief of Prosecutions, but not the corresponding respondent’s attorney, to participate, that the record reflect that.</p>	A motion made by Acosta seconded by Ward to go into Closed Session for purposes of reviewing Closed Minutes and for deliberations pursuant to Section 2 (c) (4) and (15) of the Open Meetings Act at 10:07 a.m. Motion carried by roll call vote.
Closed Session	<p>The June 9, 2022 closed meeting minutes were reviewed by the Board.</p> <p>The Board reviewed the Consumer Complaints Review and Case File Review Committee’s reports for:  <u>June 15, 2022</u>  2 Cases Recommended for Closure by Investigations  4 Cases Referred to Prosecutions by Investigations  2 Cases for Closure by Prosecutions  11 Complaints Referred to Investigations  5 Complaints Recommended for Closure</p> <p><u>July 13, 2022</u>  4 Cases Recommended for Closure by Investigations  2 Cases Referred to Prosecutions by Investigations  2 Cases for Closure by Prosecutions  26 Complaints Referred to Investigations  1 Complaint Recommended for Closure</p>	

Topic	Discussion	Action
	The Board deliberated on pending enforcement actions.	
<p data-bbox="35 306 277 380">Motion to go into Open Session</p> <p data-bbox="35 562 326 636">Approval of June 9, 2022 Closed Minutes</p>		<p data-bbox="1227 306 1563 527">A motion made by Willoughby seconded by Alonzo-Deubel, to go into Open Session at 11:22 a.m. Motion carried by roll call vote.</p> <p data-bbox="1227 562 1563 741">Motion made by Acosta, seconded by Herrera to approve the June 9, 2022 Closed Minutes. Motion carried by roll call vote.</p>
<p data-bbox="35 888 289 924">Recommendations</p>	<p data-bbox="358 888 980 924">5 Cases were deliberated during Closed Session</p> <p data-bbox="358 959 1198 1033">IDFPR v. Winifred Ihejirinka / Winie’s Realty LLC Case #2018-03304</p> <p data-bbox="358 1547 1057 1583">IDFPR v. Cherron Marie Phillips Case #2020-01674</p> <p data-bbox="358 1841 899 1877">IDFPR v. Jorge Cruz Case #2021-07745</p>	<p data-bbox="1227 959 1563 1514">The Board recommends adopting the Administrative Law Judge’s recommendation to suspend for a minimum period of 1 year, and impose a \$5,000 fine upon the license of Winifred Ihejirinka; and to order a cease and desist of unlicensed practice, and impose a \$10,000 civil penalty upon Winie’s Realty LLC.</p> <p data-bbox="1227 1547 1563 1801">The Board recommends adopting the Administrative Law Judge’s recommendation to deny the real estate broker application of Cherron Marie Phillips.</p> <p data-bbox="1227 1841 1549 1877">The Board recommends</p>

Topic	Discussion	Action
<p>The Board signed Findings of Facts, Conclusions of Law and Recommendations to the Director</p>	<p>IDFPR v. Nora Bohanon / Chicagoland Leasing and Management Inc. Case #2020-05150</p> <p>IDFPR v. IBC Investments LLC / Jeffrey Lang Case #2022-00251</p>	<p>adopting the Administrative Law Judge’s recommendation to deny the real estate broker application of Jorge Cruz. Board member Gaspar Flores Jr. recused himself.</p> <p>The Board recommends a revocation of the licenses of both Nora Bohanon and Chicagoland Leasing Management Inc. and the imposition of a \$25,000 fine on Nora Bohanon and Chicagoland Leasing and Management Inc.</p> <p>The Board recommends indefinitely suspending, for a minimum of 1 year, the licenses of IBM Investments LLC and Jeffrey Lang and imposing a \$5,000 fine on IBC Investments LLC and Jeffrey Lang.</p> <p>IDFPR v. Winifred Ihejirinka / Winie’s Realty LLC Case #2018-03304</p> <p>IDFPR v. Cherron Marie Phillips Case #2020-01674</p> <p>IDFPR v. Jorge Cruz Case #2021-07745</p> <p>IDFPR v. Nora Bohanon / Chicagoland Leasing and Management Inc. Case #2020-05150</p> <p>IDFPR v. IBC</p>

Topic	Discussion	Action
Orders	<p>16 Consent and Non-Disciplinary Orders were reviewed and discussed in Closed Session.</p> <p>The Board received a report that reflected that there was 3 final actions by the Director on Consent Orders previously signed by the Board.  2018-02949 Greg Steiniger / Kelly Lynn Sanders / Houses for Sale Network  2019-07672 Jaclyn Layton  2019-11562 Patrick Schaeffer</p>	<p>Investments LLC / Jeffrey Lang Case #2022-00251</p> <p>The Board signed 5 recommendations.</p> <p>Motion made Alonzo-Deubel seconded by Ellis to ratify the actions of Consumer Complaint Review (CCR) and Case File Review Committee (CRC) and to approve the Board's recommendations, including Shirin Marvi's having authorized the Department affixation of her electronic signature on the orders presented in Closed Session. Motion carried by roll call vote.</p> <p>The Board signed 16 Consent and Non-disciplinary Orders.</p>
Adjournment	The next meeting is scheduled for August 11, 2022.	There being no further business to discuss motion made by Acosta, seconded by Ward to adjourn at 11:26 a.m. Motion carried by roll call vote.



**LICENSE REPORT  
CALENDAR YEAR 2022**

June

PROFESSION	SPONSOR CHG.	INITIAL LIC.	RENEWALS	ACTIVE
RE Managing Broker	65	25	8	15,596
Residential Leasing Agent	37	86	406	4,594
Real Estate Broker	648	498	707	61,597
RE Branch Office	4	5	0	1,223
Real Estate Broker Corporation	4	5	8	3,461
Real Estate Broker Partnership	0	0	0	30
RE Limited Liability Firm	6	14	2	2,321
RE Virtual Office	0	0	0	-
RE Education Provider	0	0	0	68
RE Pre-Lic Instructor	0	2	0	261
RE Pre-Lic Course	0	4	0	487
RE CE Instructor	0	1	2	169
Real Estate CE Course	0	4	0	606
<b>TOTAL</b>	<b>764</b>	<b>644</b>	<b>1,133</b>	<b>90,413</b>

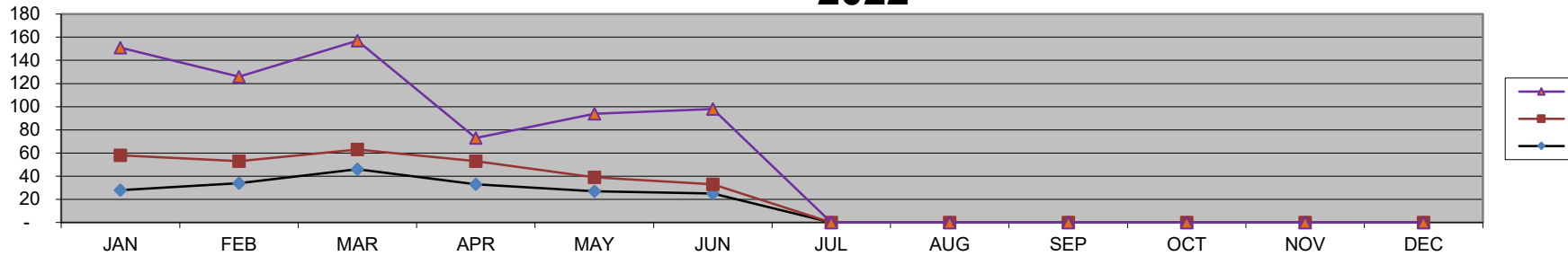
## MANAGING BROKER 2022

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
<b>INITIAL LIC.</b>	28	34	46	33	27	25						
<b>RENEWALS</b>	30	19	17	20	12	8						
<b>SPONSOR CHG.</b>	93	73	94	20	55	65						
<b>TOTAL ACTIVE</b>	<b>15,353</b>	<b>15,390</b>	<b>15,460</b>	<b>15,528</b>	<b>15,567</b>	<b>15,596</b>						

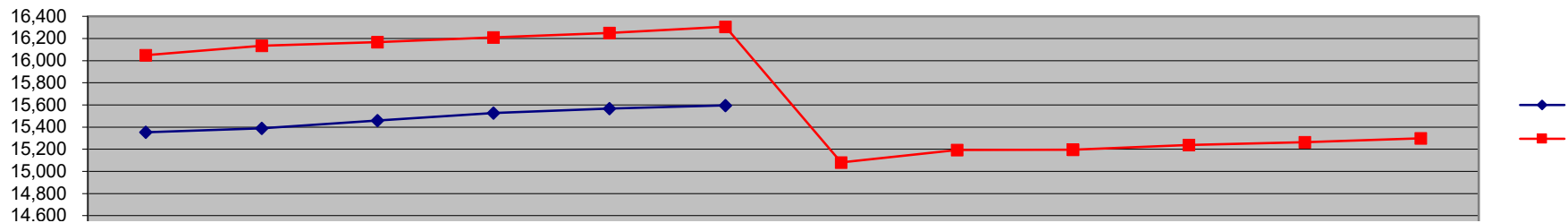
## MANAGING BROKER 2021

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
<b>INITIAL LIC.</b>	7	93	37	35	54	54	41	34	39	25	22	22
<b>RENEWALS</b>	8	3,437	2,239	6,994	1,425	110	35	70	40	27	22	21
<b>SPONSOR CHG.</b>	126	93	105	124	88	78	77	98	87	85	90	126
<b>TOTAL ACTIVE</b>	<b>16,048</b>	<b>16,134</b>	<b>16,168</b>	<b>16,209</b>	<b>16,251</b>	<b>16,306</b>	<b>15,081</b>	<b>15,194</b>	<b>15,196</b>	<b>15,239</b>	<b>15,263</b>	<b>15,299</b>

### MANAGING BROKER 2022



### ACTIVE MANAGING BROKERS 2022 vs. 2021



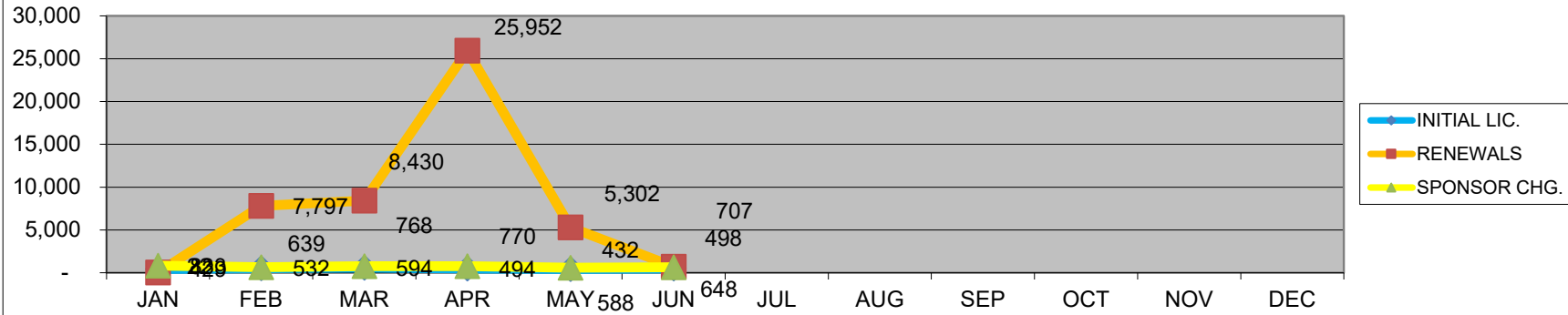
### BROKER 2022

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
INITIAL LIC.	429	532	594	494	432	498						
RENEWALS	22	7,797	8,430	25,952	5,302	707						
SPONSOR CHG.	833	639	768	770	588	648						
<b>TOTAL ACTIVE</b>	<b>62,790</b>	<b>63,276</b>	<b>63,855</b>	<b>64,397</b>	<b>64,852</b>	<b>61,597</b>						

### BROKER 2021

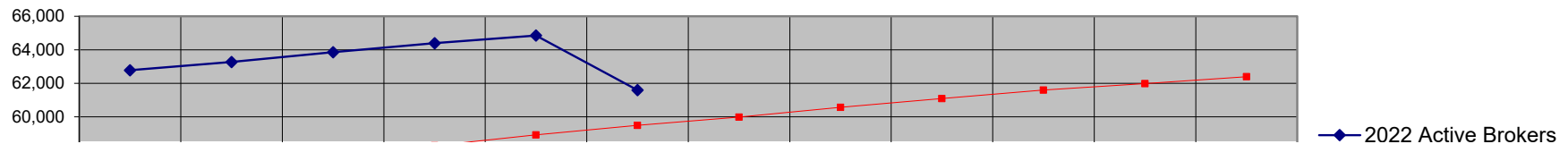
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
INITIAL LIC.	492	484	654	644	623	558	498	623	534	575	455	440
RENEWALS	239	174	150	231	75	61	32	38	21	19	17	19
SPONSOR CHG.	926	668	697	670	569	508	516	604	619	676	607	1,057
<b>TOTAL ACTIVE</b>	<b>56,134</b>	<b>56,718</b>	<b>57,492</b>	<b>58,284</b>	<b>58,938</b>	<b>59,497</b>	<b>59,985</b>	<b>60,573</b>	<b>61,104</b>	<b>61,609</b>	<b>61,993</b>	<b>62,397</b>

### BROKER 2022



### ACTIVE BROKERS

2022 vs. 2021



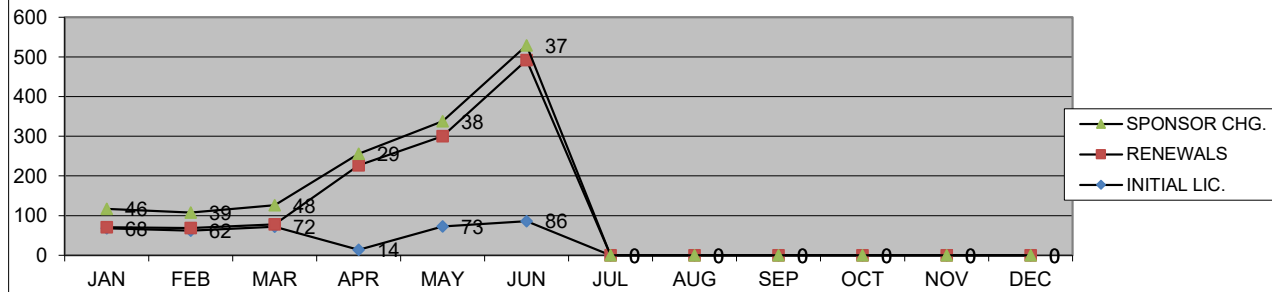
### RESIDENTIAL LEASING AGENT 2022

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
INITIAL LIC.	68	62	72	14	73	86						
RENEWALS	3	7	6	213	227	406						
SPONSOR CHG.	46	39	48	29	38	37						
TOTAL ACTIVE	4,314	4,361	4,419	4,432	4,509	4,594						

### RESIDENTIAL LEASING AGENT 2021

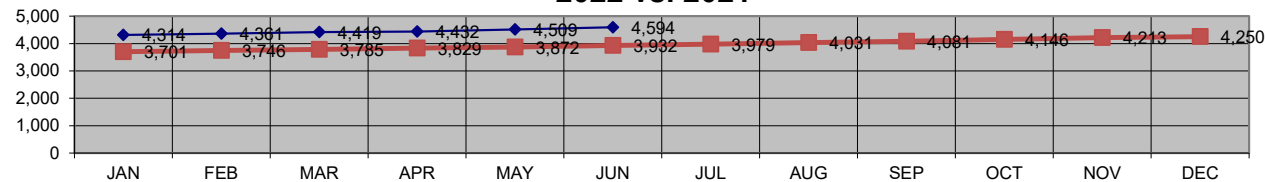
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
INITIAL LIC.	54	45	53	47	41	62	51	62	52	75	74	59
RENEWALS	24	16	23	12	14	9	11	8	3	1	7	3
SPONSOR CHG.	31	30	38	62	23	23	32	35	32	30	32	35
TOTAL ACTIVE	3,701	3,746	3,785	3,829	3,872	3,932	3,979	4,031	4,081	4,146	4,213	4,250

LEASING AGENT 2022



### ACTIVE RESIDENTIAL LEASING AGENTS

2022 vs. 2021



as of...

5/31/2022

6/30/2022

License prefix	License Type	Active Licenses	Active Licenses
440	Licensed Auctioneer	286	286
441	Licensed Auctioneer	741	748
444	Licensed Auction Firm	183	184
445	Licensed Auction CE School	5	5
446	Licensed Auction CE Course	46	46
<b>Totals</b>		<b>1,261</b>	<b>1,269</b>

License prefix	License Type	Active Licenses	Active Licenses
553	Certified General Real Estate Appraiser	1,343	1,353
555	Licensed Appraiser Education Provider	20	19
556	Certified Residential Real Estate Appraiser	1,803	1,808
557	Associate Real Estate Trainee Appraiser	395	410
558	Appraisal Management Company	161	161
572	Temporary Practice Real Estate Appraiser	51	56
573	Licensed Appraiser Pre-Lic Course	120	111
575	Licensed Appraiser CE Course	410	402
<b>Totals</b>		<b>4,303</b>	<b>4,320</b>

License prefix	License Type	Active Licenses	Active Licenses
261	LICENSED COMMUNITY ASSOCIATION MANAGER	1,784	1,805
<b>Totals</b>		<b>1,784</b>	<b>1,805</b>

License prefix	License Type	Active Licenses	Active Licenses
450	Licensed Home Inspector	1,945	1,967
451	Licensed Home Inspector Entity	418	422
452	Licensed Home Inspector Education Provider	23	24
453	Licensed Home Inspector Pre-License Course	23	24
454	Licensed Home Inspector CE Course	106	110
<b>Totals</b>		<b>2,515</b>	<b>2,547</b>

<b>Total Licenses</b>	<b>9,863</b>	<b>9,941</b>
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**2022 Real Estate Examination Pass Rates - Pass Rate**

		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Managing Broker <b>National</b>	First Time	13%	5%	22%	32%	19%	14%						
	Repeat	26%	33%	28%	22%	23%	18%						
	<b>Total Test Takers</b>	<b>88</b>	<b>86</b>	<b>121</b>	<b>136</b>	<b>50</b>	<b>59</b>						
Managing Broker <b>State</b>	First Time	86%	69%	76%	88%	93%	79%						
	Repeat	80%	67%	89%	67%	100%	50%						
	<b>Total Test Takers</b>	<b>47</b>	<b>45</b>	<b>73</b>	<b>73</b>	<b>29</b>	<b>30</b>						
Managing Broker <b>Reciprocity Exam</b>	First Time	60%	82%	50%	100%	0%	67%						
	Repeat	0%	100%	0%	0%	0%	0%						
	<b>Total Test Takers</b>	<b>5</b>	<b>12</b>	<b>8</b>	<b>5</b>	<b>4</b>	<b>4</b>						
Broker <b>National</b>	First Time	46%	42%	44%	45%	43%	42%						
	Repeat	35%	44%	33%	29%	33%	29%						
	<b>Total Test Takers</b>	<b>1026</b>	<b>1127</b>	<b>1386</b>	<b>1357</b>	<b>1186</b>	<b>1106</b>						
Broker <b>State</b>	First Time	52%	55%	59%	59%	57%	54%						
	Repeat	47%	44%	48%	45%	41%	40%						
	<b>Total Test Takers</b>	<b>853</b>	<b>962</b>	<b>1156</b>	<b>1126</b>	<b>988</b>	<b>946</b>						
Broker <b>Reciprocity Exam</b>	First Time	38%	58%	64%	64%	66%	75%						
	Repeat	13%	44%	33%	50%	30%	25%						
	<b>Total Test Takers</b>	<b>65</b>	<b>69</b>	<b>85</b>	<b>90</b>	<b>72</b>	<b>48</b>						
Leasing Agent <b>National</b>	First Time	52%	58%	47%	42%	48%	45%						
	Repeat	44%	56%	48%	34%	45%	50%						
	<b>Total Test Takers</b>	<b>140</b>	<b>131</b>	<b>134</b>	<b>121</b>	<b>125</b>	<b>116</b>						

**2021 Real Estate Examination Pass Rates - Pass Rate**

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
<b>Managing Broker</b>	39%	45%	37%	41%	43%	30%	43%	38%	26%	32%	52%	54%
First Timers	63%	60%	65%	63%	61%	50%	58%	47%	40%	50%	58%	56%
Repeaters	6%	5%	0%	13%	13%	6%	11%	20%	7%	26%	32%	44%
<b>Total Number Tested</b>	<b>80</b>	<b>75</b>	<b>83</b>	<b>75</b>	<b>65</b>	<b>80</b>	<b>54</b>	<b>64</b>	<b>68</b>	<b>63</b>	<b>55</b>	<b>46</b>
<b>Broker</b>	45%	44%	45%	41%	41%	41%	40%	37%	36%	36%	44%	46%
First Timers	52%	51%	53%	48%	47%	45%	45%	42%	41%	42%	43%	49%
Repeaters	37%	36%	34%	33%	34%	35%	33%	32%	32%	39%	42%	40%
<b>Total Number Tested</b>	<b>1512</b>	<b>1470</b>	<b>1658</b>	<b>1608</b>	<b>1373</b>	<b>1352</b>	<b>1260</b>	<b>1197</b>	<b>1143</b>	<b>1033</b>	<b>969</b>	<b>939</b>
<b>Leasing Agent</b>	49%	51%	45%	59%	56%	56%	48%	52%	52%	49%	56%	52%
First Timers	54%	56%	55%	65%	66%	59%	49%	55%	53%	52%	57%	55%
Repeaters	43%	41%	33%	49%	41%	51%	48%	49%	51%	47%	50%	48%
<b>Total Number Tested</b>	<b>129</b>	<b>119</b>	<b>133</b>	<b>165</b>	<b>133</b>	<b>144</b>	<b>120</b>	<b>145</b>	<b>126</b>	<b>130</b>	<b>81</b>	<b>67</b>

**2020 Real Estate Examination Pass Rates - Pass Rate**

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
<b>Managing Broker</b>	41%	47%	54%	33%	40%	39%	36%	48%	47%	56%	45%	35%
<b>Total Number Tested</b>	<b>78</b>	<b>92</b>	<b>71</b>	<b>9</b>	<b>30</b>	<b>54</b>	<b>59</b>	<b>66</b>	<b>87</b>	<b>85</b>	<b>60</b>	<b>92</b>
<b>Broker</b>	46%	47%	50%	49%	57%	55%	50%	50%	48%	45%	43%	46%
<b>Total Number Tested</b>	<b>935</b>	<b>961</b>	<b>613</b>	<b>41</b>	<b>315</b>	<b>800</b>	<b>850</b>	<b>953</b>	<b>1136</b>	<b>1511</b>	<b>1212</b>	<b>1656</b>
<b>Leasing Agent</b>	52%	54%	43%	60%	60%	42%	51%	54%	55%	53%	53%	50%
<b>Total Number Tested</b>	<b>151</b>	<b>122</b>	<b>92</b>	<b>5</b>	<b>47</b>	<b>90</b>	<b>142</b>	<b>123</b>	<b>128</b>	<b>207</b>	<b>117</b>	<b>151</b>

2022	(512)	(513)	(563)	(564)	(515)	DRE Education's Pipeline		
	Pre-License Instructors Licensed	Pre-License Courses Licensed	CE Instructors Licensed	CE Courses Licensed	Education Providers Licensed	Total # of Licenses Issued	# in Process	Pending Provider Info
January	0	16	3	14	2	35	22	22
February	3	1	3	9	0	16	28	28
March	3	0	0	1	0	4	12	12
April	2	9	3	14	1	29	8	8
May	2	1	0	6	0	9	16	16
June	2	4	1	4	0	11	16	16
July						0		
August						0		
September						0		
October						0		
November						0		
December						0		
YTD Total	12	31	10	48	3	104		
	512	513	563	564	515			
Total Active Licenses	261	487	169	606	68	Diane Green Nate Chandler		

June 2022  
Complaint Report

Column1	New RE Complaints	New RE Complaints Assigned To Investigations	Complaints Closed At Intake Review	RE Matters Closed At CCR
January	42	19	9	14
February	33	21	3	9
March	43	25	5	13
April	30	13	9	8
May	35	24	7	4
June	55	37	12	6
July	0			
August	0			
September	0			
October	0			
November	0			
December	0			
Total	238	139	45	54



**MONTHLY EXAMINATIONS REPORT**  
**READ Board – July 14, 2022**

Licensees that have not yet had an examination in the Chicago Area region are continuing to be assigned to the non-Chicago Area Region examiners. In the effort to accelerate the number of examinations to be conducted, *Brokerage Verification Reports* are being mailed to these licensees. This report allows the examiner to assess the level of activity of the licensee then complete the examination process by mail or schedule an on-site review. From the total number of initial examinations closed in June, 43 files were in this region.

**INITIAL EXAMINATIONS COMPLETED**

**RESOLUTION TYPE: BROKERAGE VERIFICATION REPORT – NOT PRACTICING**  
**TOTAL COMPLETED: 17**

An examination conducted by mail and the licensee has not performed licensed real estate activity within the past three years.

**RESOLUTION TYPE: BROKERAGE VERIFICATION REPORT – PRACTICING**  
**TOTAL COMPLETED: 15**

An examination conducted by mail and the licensee has performed licensed real estate activity within the past three years.

**RESOLUTION TYPE: INSPECTED – NOT PRACTICING**  
**TOTAL COMPLETED: 0**

An on-site examination has been conducted and the licensee has not performed licensed real estate activity within the past three years.

**RESOLUTION TYPE: INSPECTED – PRACTICING**  
**TOTAL COMPLETED: 0**

An on-site examination has been conducted and the licensee has performed licensed real estate activity within the past three years.

**RESOLUTION TYPE: NOT INSPECTED**  
**TOTAL CLOSED: 2**

This category is comprised of licensees not requiring a complete examination. This includes licensees that are out-of-state residents, deceased licensees, companies that are out of business (or license status has become "inactive") or change of sponsorship.

**RESOLUTION TYPE: REFERRED TO SUPERVISOR**  
**TOTAL CLOSED: 9**

This category is comprised of licensees that have either not responded to a *Brokerage Verification Report* after two attempts from the examiner or has failed to appear for the scheduled on-site examination after two attempts.

**RESOLUTION TYPE: SUPERVISOR REFERRAL TO PROSECUTION**  
**TOTAL CLOSED: 0**

This category is comprised of licensees that have not responded to a *Brokerage Verification Report* after three attempts from the supervisor. In these instances, the licensee has either failed to notify IDFPR of their correct address or failed to respond.

**FOLLOW-UP EXAMINATIONS COMPLETED BY EXAMINER**

Initial examinations conducted wherein violations have been found are required to show compliance. Completed in June:

**RESOLUTION TYPE: IN COMPLIANCE**  
**TOTAL COMPLETED: 13**

**RESOLUTION TYPE: REFERRED TO SUPERVISOR**  
**TOTAL COMPLETED: 2**

**EXAMINATIONS REFERRED TO SUPERVISOR – CLOSED**

Licensees with remaining issues after an initial examination and follow-up or licensees that are unresponsive are referred to supervisor for review and further action. Completed in June:

**RESOLUTION TYPE: ISSUES RESOLVED**  
**TOTAL COMPLETED: 4**

**RESOLUTION TYPE: NO LICENSED ACTIVITY**  
**TOTAL COMPLETED: 1**

**RESOLUTION TYPE: REFERRED TO PROSECUTIONS**  
**TOTAL COMPLETED: 2**

**RESOLUTION TYPE: RETURNED TO EXAMINER WITH INSTRUCTION**  
**TOTAL COMPLETED: 2**





## Real Estate Recovery Fund

FY2021	Beginning Balance	Revenue	Interest	Transfers In	Expenditures	Transfers Out	Sweeps/Borrowing	Ending Balance
July	\$1,468,634.59	\$13,730.34						\$ 1,482,364.93
August	\$1,482,364.93	\$11,579.01			(\$5,752.85)			\$ 1,488,191.09
September	\$1,488,191.09	\$20,478.60						\$ 1,508,669.69
October	\$1,508,669.69	\$30,375.29						\$ 1,539,044.98
November	\$1,539,044.98							\$ 1,539,044.98
December	\$1,539,044.98	\$2,835.00						\$ 1,541,879.98
January	\$1,541,879.98	\$350,509.42						\$ 1,892,389.40
February	\$1,892,389.40	\$18,756.83						\$ 1,911,146.23
March	\$1,911,146.23	\$1,000,717.88						\$ 2,911,864.11
April	\$2,911,864.11				(\$75,000.00)			\$ 2,836,864.11
May	\$2,836,864.11	\$13,900.00			(\$8,350.00)			\$ 2,842,414.11
June	\$2,842,414.11	\$9,520.12						\$ 2,851,934.23
<b>Total</b>		<b>\$ 1,472,402.49</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ (89,102.85)</b>	<b>\$ -</b>	<b>\$ -</b>	
* Statutory Transfers								